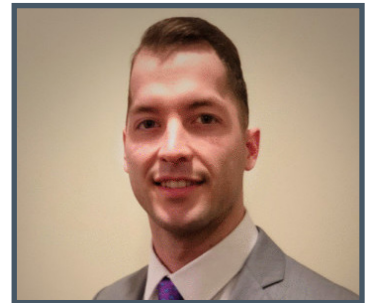# MEET YOUR MEDIX REPRESENTATIVE

Wade Dietz (Account Manager, Chicago Healthcare)

Wade is responsible for Consulting Operations. Medix works with Hospitals, Physician/Medical Groups, Pharmacies, Diagnostic & Imaging Centers, and Labs to strategize and implement cost saving solutions while also improving quality of care for patients by ensuring you have the right talent on your teams to help your organization excel. You can contact Wade at **(312) 487-5828** or **wdietz@medixteam.com**.

The True Cost of Hiring

You have lofty business goals, and to reach them, you need to grow your team. That should be the easy part, right? Not exactly.

The average cost per hire can run **$4,129** per employee.

And that's if you're doing it right. If you get it wrong, it will hurt.

Hiring the wrong person will cost a **41%** loss in productivity and around **30%** of the employee's first year of earnings. For a company of any size, this is a true threat to business.

It's easier than you think to have a hiring misstep. Why? The skills gap.

There simply are not enough talent who are truly qualified to excel in your opportunities.

68% of employers who are increasing full-time positions have open position due to the skills gap, and their vacancies are stay open for 12 weeks or longer, on average, and costing more than **$800,000** annually. In July 2017, the number of job openings totaled **6.2 million**, while hires amounted to only **5.5 million**.

Please visit **www.medixteam.com** to learn more or reach out to your local Medix representative today.

Reference: Society for Human Resource Management, Aug 2016 - https://www.shrm.org/about-shrm/press-room/press-releases/pages/human-capital-benchmarking-report.aspx

Reference: Recruiterbox - https://recruiterbox.com/blog/the-cost-of-hiring-new-employees-infographic/

Reference: Forbes, Sep, 2016 - https://www.forbes.com/sites/falonfatemi/2016/09/28/the-true-cost-of-a-bad-hire-its-more-than-you-think/#7173fb684aa4