
McKesson Brands Soaps and Sanitizers Cost Increase – October 1, 2020

Dear Valued Customer,

Since the coronavirus has been declared a pandemic in the United States, we've continued our commitment to finding new sources for and stocking more critical personal protective equipment (PPE). Demand for most of these products is still significantly higher than supply across the industry. In some categories, we've seen an increase in supply and lifted allocations ([click here](#) to see our current PPE product availability).

The outbreak of COVID-19 and the subsequent CDC recommendations have also resulted in a significant demand spike for hand hygiene items. As the industry has seen in many other product categories, COVID-19 is creating both supply and cost challenges with soaps and sanitizers. While McKesson is working to keep your pricing for PPE and other high-demand items as consistent as possible, there are instances in which we need to increase pricing in response to our own cost increases. In response to these factors, **we are announcing price increases on the McKesson Brands soap and sanitizer product portfolio effective November 1, 2020.**

We expect the situation to continue to be dynamic and commit to communicating any future changes at least 30 days in advance.

We'll continue to provide quality products to our customers and manage pricing accordingly as we work to support you and your patients. Look for additional information on supply, availability and additional resources on our [COVID-19 website](#). As always, please contact your McKesson account executive or call Customer Service at 866.625.2679 with questions.

McKesson Medical-Surgical