

# CCPA Purchasing Partners, LLC

## 2020 Partners Summary Guide



### Vaccine Partners:

#### Merck

- ✦ Members must complete CCPAPP's *Vaccine Contracting & Compliance Form* ([www.ccpapp.org/vendor-partners/vaccine-forms](http://www.ccpapp.org/vendor-partners/vaccine-forms)) to participate
- ✦ Top tier discounts off catalog pricing
- ✦ 90-day prompt-pay discount (2%) offered
- ✦ 60-day price protection for vaccine products
- ✦ No purchase volume requirements; \$20 service charge will apply to orders less than \$600.00 per location
- ✦ Order must be made directly with Merck by calling **1-877-829-6372** or ordering on-line through [www.merckvaccines.com](http://www.merckvaccines.com) OR through a Merck Prime Distributor (i.e. McKesson).

**Please Note Compliance Requirements:** Practices linked to the Merck-CCPAPP contract must purchase their Hepatitis A and Hepatitis B doses from Merck. Any orders for HPV, Rotavirus, MMR, Varicella, and Pneumococcal vaccines must also be made through Merck as needed. Failure to meet these market share requirements may result in contract termination.

#### Pfizer

- ✦ Members must complete CCPAPP's *Vaccine Contracting & Compliance Form* ([www.ccpapp.org/vendor-partners/vaccine-forms](http://www.ccpapp.org/vendor-partners/vaccine-forms)) to participate
- ✦ Members receive a 15% discount on orders of Trumenba (Serogroup B Meningococcal Vaccine)
- ✦ 75-day prompt-pay discount (2%) offered
- ✦ Orders must be placed directly with Pfizer using a Pfizer ordering account
- ✦ Dedicated customer service line for member questions and assistance with enrollment: **800.666.7248**

**Please Note Compliance Requirements:** Practices linked to the Pfizer-CCPAPP contract must purchase Serogroup B Meningococcal vaccine from Pfizer as needed. Failure to meet this market share requirement may result in contract termination.

*For questions or for more information please contact:*

**Letitia Snyder** | Ph: **708.560.1373** | Email: [letitia.snyder@pfizer.com](mailto:letitia.snyder@pfizer.com)

#### Sanofi Pasteur

- ✦ Members must complete CCPAPP's *Vaccine Contracting & Compliance Form* ([www.ccpapp.org/vendor-partners/vaccine-forms](http://www.ccpapp.org/vendor-partners/vaccine-forms)) to participate
- ✦ Top tier discounts off catalog pricing
- ✦ 90-day prompt pay discount (2%) and online-discount (1%) offered
- ✦ No purchase volume requirements
- ✦ Order must be made directly with Sanofi by calling 1-800-VACCINE (**1-800-822-2463**) or ordering on-line at: [www.vaccineshoppe.com](http://www.vaccineshoppe.com)
- ✦ Discounts on Fluzone vaccine offered with no compliance requirements

*Effective January 1, 2019 Sanofi Pasteur has eliminated the \$25 service charge that was formerly assessed to non-influenza vaccine shipments less than \$600.*

**Please Note Compliance Requirements:** Practices linked to the Sanofi Pasteur-CCPAPP contract must purchase Polio, Pertussis and HIB products from Sanofi Pasteur, as well as Tdap and Meningococcal as needed. Failure to meet these market share requirements may result in contract termination.

**(Vendor Partners Summary Begins on Page 2)**

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### Vendor Partners:

#### Access (Document Storage, Scanning, Shredding)

- ✦ Provides a complete range of document management and storage services including document imaging, indexing, destruction, electronic data storage, archival box storage and online repository
- ✦ “Scan on Demand” electronic delivery of charts
- ✦ Can assist with transferring records from another storage company
- ✦ Prompt retrieval and delivery of patient records and other documents
- ✦ Provides HIPPA compliant record storage at a cost that is much less expensive than public storage

*To participate with this partner or for more information please contact:*

**Jim Miller** | Ph: 331.457.0162 | Email: [jamiller@accesscorp.com](mailto:jamiller@accesscorp.com)

#### Chicago Medical Society Insurance Agency (Professional Liability Insurance Brokerage)

- ✦ A wholly owned subsidiary of the Chicago Medical Society
- ✦ Revenue from the Agency supports the mission and initiatives of the Society which operates under a physician board
- ✦ Appointing CMS Insurance Agency as broker of record will not change a practice’s professional liability insurance policy and it will not increase their insurance premium
- ✦ CMS Insurance Agency staff can provide coverage review and comparisons to ensure appropriate coverage, risk management services to ensure each physician is maximizing premium credits and in person consultations to review and improve risk management procedures

*To participate with this partner or for more information please contact:*

**Megan Whalen** | Ph: 312.670.2550 | Email: [mwhalen@cmsdocs.org](mailto:mwhalen@cmsdocs.org)

#### COTG (offered through Premier\*) (Office Equipment including Copiers, Printers, and Multifunctional devices)

- ✦ Wholly owned subsidiary of the Xerox Corporation with elite partnerships with HP, Dell and Lexmark
- ✦ Members are eligible for discounts on equipment acquisition and service contracts
- ✦ McKesson tested equipment and experience with many medical specific applications
- ✦ Zebra printer and thermal printer maintenance contracts available
- ✦ Audio Visual and Telemedicine
- ✦ Right Fax Servers and other Software Solutions
- ✦ If your current contract is ½ to ¾ mature, COTG can typically assist in early term fees

*To participate with this partner or for more information please contact:*

**Mary Beth Marsh** | Email (preferred): [marybeth.marsh@xerox.com](mailto:marybeth.marsh@xerox.com) | Ph: 630.770.6993

**(Vendor Partners Summary Continued on Page 3)**

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### USPAY (offered through Premier\*)

#### (Electronic Payment Services)

- ✦ Promotion for new clients: Free Terminal (\$600 value)!
- ✦ Terminals accept chip-cards, swipes, manual entries, and contactless technology (ApplePay, AndroidPay, SamsungPay)
- ✦ Members also receive an exclusive .95% retail qualified rate for credit card processing
- ✦ USPAY Gateway allows for processing any transaction in only one second, ability to setup payment plans for outstanding balances and email receipts to patients
- ✦ U.S. based customer service 24 hours a day, seven days a week

*To participate with this partner or for more information please contact:*

**Victoria Schiman** | Ph: 866.725.8500 x1425 | Email: [victorias@uspaygroup.com](mailto:victorias@uspaygroup.com)

### LB Medwaste Services, Inc. (Medical Waste Disposal)

- ✦ Customers have a 30 day term clause in the event there is a price increase
- ✦ Can accommodate any pickup frequency or schedule; carry a variety of medical waste containers to meet your needs
- ✦ Rates are significantly less than competitors; LB Medwaste will match competitor pricing with proof of invoice
- ✦ Offers non-hazardous pharmaceutical pickup services
- ✦ Discounted pricing on document destruction for practices participating in medical waste pickup program
- ✦ 30-50% savings on online safety compliance portal for all members

*To participate with this partner or for more information please contact:*

**Cathy Syreini** | Ph: 888.526.3392 | Cell: 715.571.7875 | Email: [cathy@lbmedwaste.com](mailto:cathy@lbmedwaste.com)

### McKesson Medical Surgical (offered through Premier\*)

#### (Medical Supplies)

- ✦ Average savings of 10-25%; no minimum order required
- ✦ Must complete a McKesson credit application and Premier application in order to participate (pricing will go into effect on average within 6 weeks)
- ✦ McKesson performs a free savings analysis for any practice and creates a customized menu of products for each practice
- ✦ Next day delivery; no shipping fees for in-stock, menu items
- ✦ Helpful technology tools and resources to assist with ordering, reporting, managing inventory, and analyzing spend

*To participate with this partner or for more information please contact:*

**Kristen Boniface** | Email: [kristen.boniface@mckesson.com](mailto:kristen.boniface@mckesson.com)

### Medix (Temporary Staffing)

- ✦ National staffing company for Healthcare (clinical, administrative, and financial), Scientific, and Information Technology positions
- ✦ Niche focus in Care Management, Revenue Cycle Management, Allied and Administrative positions
- ✦ Creates opportunities for talent by providing innovative solutions to suit specific needs
- ✦ Temporary Staffing, Temp to Hire, and Direct Hire available
- ✦ National industry leader providing unsurpassed customer service and top quality professionals to its clients

*To participate with this partner or for more information please contact:*

**Doug Amundson** | Ph: 312.487.5898 | Email: [damundson@medixteam.com](mailto:damundson@medixteam.com)

**(Vendor Partners Summary Continued on Page 4)**

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### Vendor Partners:

#### SummIT Technologies (IT Support)

- ✦ General Help Desk and PC Support
- ✦ Server and Network Engineering Support
- ✦ Maintenance Programs and Emergency Support
- ✦ Ability to “tunnel in/shadow” remotely for fast response
- ✦ Supporting EPIC, eClinical Works, Office Practicum, Medisoft, Medical Manager, IDX, Amazing Charts, and more

*To participate with this partner or for more information please contact:*

**Brett Danis** | Ph: 773.717.0879 | Email: [bdanis@Summ-IT.com](mailto:bdanis@Summ-IT.com)

#### Warehouse Direct (offered through Premier\*)

(Office Supplies, Technology Products, Janitorial Supplies, Coffee & Break-room, Print Services, Promotional Products, Equipment Repair)

- ✦ Chicago-based supplier catering to practices of all sizes
- ✦ Free overnight delivery on over 60,000 items for next day delivery
- ✦ Warehouse Direct employed delivery personnel
- ✦ Orders may be placed as late as 7 pm central time for next day delivery
- ✦ No minimum order threshold for each practice
- ✦ Ability to receive contracted pricing via on-line ordering (must get set up with a Warehouse Direct Account by calling CCPAPP’s Warehouse Direct representative)
- ✦ Dedicated Customer Service Rep

*To participate with this partner or for more information please contact:*

**Steve Taft** | Ph: 708.337.9178 | Email: [stevetaft@warehousedirect.com](mailto:stevetaft@warehousedirect.com)

#### Staples (offered through Premier\*)

(Office Supplies, Technology Products, Janitorial Items, Break-room, Print Services, Promotional Products)

- ✦ Discounts up to 80% off catalog price
- ✦ Free delivery on over 100,000 products; delivery guaranteed by end of next business day
- ✦ No minimum order threshold for each practice
- ✦ Ability to receive contracted pricing via on-line ordering (must get set up with a Staples Account by calling CCPAPP’s Staples representative)
- ✦ Can apply discounts to in-store purchases by contacting Staples Representative to get set up with a discount card. When card is scanned at the register, discounted price will apply if the item is part of the contract

*To participate with this partner or for more information please contact:*

**Kevin Schoepke** | Ph: 630.282.1296 | Email: [kevin.schoepke@Staples.com](mailto:kevin.schoepke@Staples.com)

\* *In order to participate in the savings offered by Premier for COTG, McKesson, Staples, USPAY, and/or Warehouse Direct, members must complete a Premier application and receive a Premier-issued entity code. Premier applications and more information including instructions for enrolling in the discount can be found on CCPAPP’s website: <https://www.ccpapp.org/vendor-partners/vendor-forms/>*

*In addition to discounts with the above referenced vendors, CCPAPP members may also access discounts with AT&T, Sprint, and Verizon Wireless through Premier. AT&T is offering a 25% discount on qualified voice and data plans as well as a 20% discount on select equipment. Verizon is offering a 22% discount off monthly access fees and up to 35% off eligible accessories. Sprint is offering a 23% discount off monthly data service. More information can be found on CCPAPP’s website: [www.ccpapp.org/vendor-partners/cell-phone-discount-program](http://www.ccpapp.org/vendor-partners/cell-phone-discount-program).*

### Instructions for Participating in CCPAPP and with Vendor/Vaccine Partners on Page 5

*Please note that the information contained in this document is subject to change without notice to members. Additionally, some vendors may not service all areas. Please contact vendors directly to confirm pricing, discounts, service area, and information noted on this guide before participating with each vendor.*

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### Vendor Partner Enrollment and Participation:

To enroll with a non-vaccine vendor, you must contact the vendor directly through the information listed on this sheet. Please be sure to mention that you are a member of CCPA Purchasing Partners. Once the vendor has confirmed that you are a member, they will link you to CCPAPP's contracted pricing. Please note that additional paperwork may be needed in order to set up an account with that vendor and/or link your established vendor account to CCPAPP's pricing. You are welcome to opt in or out of a vendor contract at any time by contacting the vendor directly. Some vendors may not service all states. Please contact the vendor directly to verify coverage in your area.

### Vaccine Partner Enrollment:

To enroll in CCPAPP's contract with Merck, Sanofi Pasteur, and/or Pfizer, you must complete and return CCPAPP's **Vaccine Contracting & Compliance Form** indicating that you agree to CCPAPP's compliance requirements for the contracts in which you have selected to participate.

To participate with Merck, Sanofi Pasteur, and/or Pfizer, you must also establish an ordering account by completing all necessary paperwork required by the vaccine manufacturer. CCPAPP is happy to assist you in this process; please contact a staff member for assistance as needed. Once your practice has an established account, please notify CCPAPP so that we may request that the vaccine company to add your practice to our contract. This may take up to 10 business days for Merck, 5 business days for Sanofi Pasteur and 15 days for Pfizer.

### Vaccine Partner Participation:

You are welcome to opt in or out of any vaccine contract at any time by contacting CCPAPP and completing a new **Vaccine Contracting & Compliance Form**. In order to receive CCPAPP's discounted rates with Sanofi Pasteur or Pfizer, you must order directly from the vaccine manufacturer using the phone numbers/websites listed on page one. Orders placed through distributors or other companies will not receive CCPAPP's contracted pricing. In order to receive CCPAPP's discounted rates with Merck, orders may be placed directly with Merck or through a Merck Prime Distributor (i.e. McKesson). Please contact Merck for a full listing of Merck Prime Distributors.

Members of CCPAPP may view sample pricing for our vendors at any time on our website: [www.ccpapp.org/members/vendor-vaccines-pricing](http://www.ccpapp.org/members/vendor-vaccines-pricing). You will need your practice's username and password to access the information. Prospective members may request sample pricing for any of our vendors by contacting CCPAPP or by returning our **Acknowledgement of Confidentiality form** found on our website: [www.ccpapp.org/contact](http://www.ccpapp.org/contact).

*For questions, please contact Paresh Patel:  
[papatel@ccpapp.org](mailto:papatel@ccpapp.org) or 312.227.7436.*

*To begin the application process, prospective members may also visit our website: [www.ccpapp.org/join](http://www.ccpapp.org/join).*